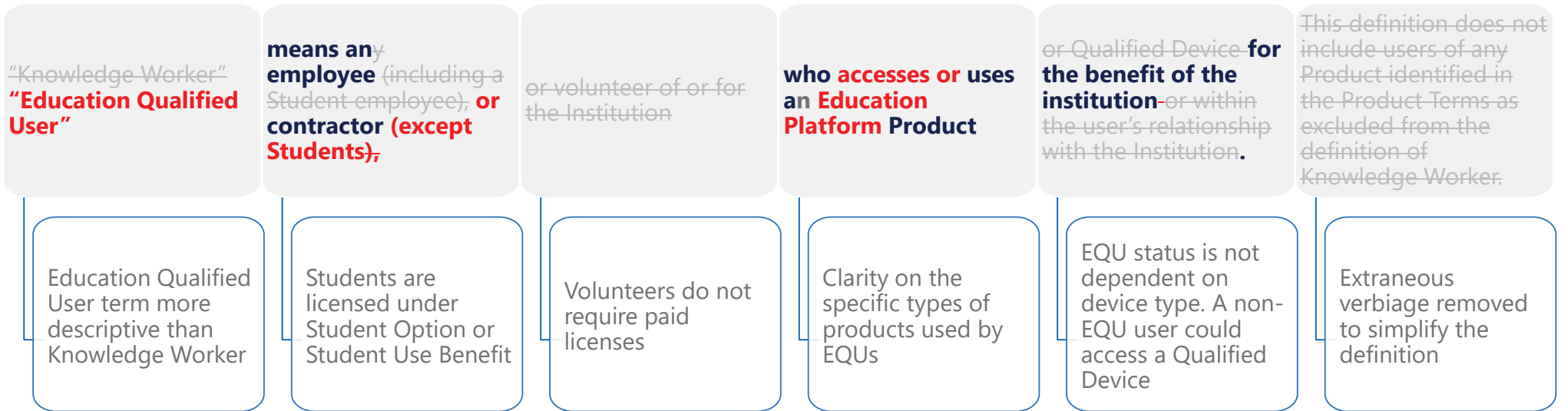


# EES 2018

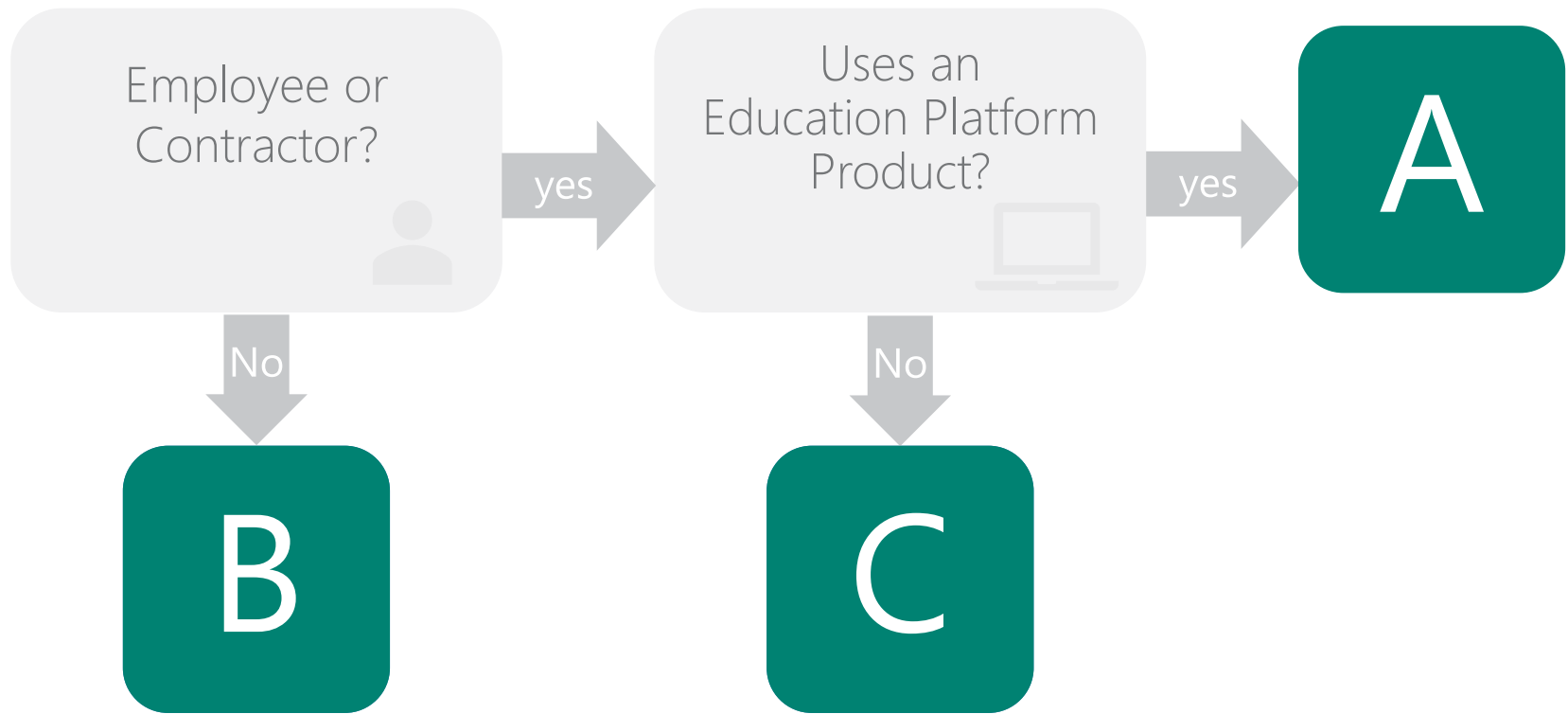
## *Upcoming Changes*

# Update: Education Qualified User

2017	"Knowledge Worker" means any employee (including a Student employee), contractor, or volunteer of or for the Institution who uses a Product or Qualified Device for the benefit of the institution or within the user's relationship with the Institution. This definition does not include users of any Product identified in the Product Terms as excluded from the definition of Knowledge Worker.
2018	<b>"Education Qualified User"</b> means an employee or contractor (except Students) who accesses or uses an Education Platform Product for the benefit of the Institution.



# Who counts as an Education Qualified User?



# Shared Windows Devices

Windows may be installed on shared devices, such as kiosks or lecture hall computers, for use by infrequent users like janitors or café workers

## Requirements:

- Institutions must purchase Windows 10 Education E3/E5 or Microsoft 365 A3/A5 licenses for all Education Qualified Users
- Shared devices may not be assigned to a Primary User as a primary work device



# Education Platform Products

## What's unchanged?

- Requirement to cover all Education Qualified Users with one or more Education Platform Products
- Minimum of 1,000 Education Qualified Users

## What's changed?

- Ability to mix and match User SLs in the initial order

### 2. Order requirements

- a. **Minimum order requirements for Enrollment for Education Solutions.** This Enrollment allows Institution to license Products on a subscription basis across its Organization. Institution defines its Organization and can select from two different licensing options ([Education Qualified User](#) ~~Knowledge Worker~~ or Students), depending on the Users it wishes to enable to use the Products ~~licensed~~.

The initial order must include Subscription Licenses for at least:

(i) One Education Platform Product for an Organization-wide Count of at least 1,000; OR

(ii) One Education Platform Product for a Student Count of at least 1,000; OR

~~(i)(iii)~~ A mix of Education Platform Products may be ordered as described in the Product Terms.

These minimum requirements are waived if Institution has a Qualifying Enrollment. Institution must submit an order within 30 days of the effective date of the Enrollment. Microsoft may refuse to accept this Enrollment if it has a business reason for doing so.

# Mixed Education Platform Products

Permitted Mixed EPP Scenarios	Qualifying Product for SUB
Microsoft 365 A3 and Microsoft 365 A5	Microsoft 365 A3
EMS E3 and EMS E5	EMS E3
Windows 10 Education E3 and Windows 10 Education E5	Windows 10 Education E3
Office 365 ProPlus and Office 365 A3 and/or Office 365 A5	Office 365 ProPlus
Office 365 A3 and Office 365 A5	Office 365 A3

Student Use Benefit entitlements are based on the total number of Education Qualified Users covered, with the benefits based on the “lesser” plan



School of  
Fine Art

# Scenario

The School of Fine Art want to cover 20% of their faculty and staff with enhanced security, analytics, and voice capabilities

EES 2017 Enrollments	Initial order:	1,000 Microsoft 365 A3 Full User SLs
	Mid-term:	200 Microsoft 365 A5 Step-up User SLs
EES 2018 Enrollments	Initial order:	800 Microsoft 365 A3 Full User SLs
		200 Microsoft 365 A5 Full User SLs

## Resultant licensing position in both cases:

- 1,000 Qualified Education Users
- 800 licensed for Microsoft 365 A3, 200 licensed for Microsoft 365 A5

## Student Use Benefit eligibility:

- $1,000 \times \text{Microsoft 365 A3 SUB} \times 40 = 40,000$  students licensed for Microsoft 365 A3

# Contracts Timeline

**November 9, 2018**  
EES 2018 and CASA 2018  
in eAgreements



**November 1, 2018**  
Product Terms  
updated

**December 10, 2018**  
Last day to create  
EES 2017

**February 11, 2019**  
Last day to submit  
EES 2017